

FINAL BID EVALUATION RESULT

[Notification of Intention to Award]

Purchaser Name:	Allama Iqbal Open University		
Address:	Ashfaq Ahmed Road, Sector, H-8, Islamabad, Pakistan		
Activity Title:	Design, Supply, Installation, Testing & Commissioning of Variable Refrigerant Flow (VRF) Air Conditioning System (Turnkey Solution)		
Procurement Activity No.:	-		
Invitation for Bids (IFB) No.:	31/2025-26		
Procurement Method:	Single Stage-One Envelope [1S1E]		
Contract Type:	Turnkey Contract		
PPRA Ref. No.:	TS0000006658E		
IFB Publication Date:	Newspaper		PPRA Website
	Daily The News, Islamabad (20.05.2026)		20.05.2026
	Roznama Dunya, Islamabad (20.05.2026)		
Bidding Document Made Available [Free of Cost]	PPRA e-PADS	20.05.2026	University Website
Corrigendum (if issued any)	Date:	Not Applicable	Medium:
Bids' Submission:	Date:	15-06-2026	Time:
Bids' Opening:	Date:	15-06-2026	Time:
No. of Bidders Participated:	In words:	Six	In Figure:
Late Bid (if any):	Name:		Status:
	Nil		--
Evaluation Criteria:			
Responsiveness:	1) Duly Notarized Power of Attorney authorizing the signatory of the Bidder to submit the bid, 2) Submission of Bid on prescribed Bid's Submission Form through e-PADS, as per the format provided in the bidding document, printed on letterhead of the bidder, and duly signed and stamped by the authorized representative of the bidder [Bids submitted otherwise, shall not be accepted]. 3) Submission of Price Schedule on prescribed Form through e-PADS, as per the format provided in the bidding document, printed on letterhead of the bidder, and duly signed and stamped by the authorized representative of the bidder [Bids submitted otherwise, shall not be accepted], 4) Submission of Bid Security with the Bid, as mentioned at ITB 16.1 to 18.3 hereunder, 5) Conformation/ Compliance with Bid Validity Period, 6) Conformation/ Compliance with Delivery Period, 7) Conformation/Compliance with Payment Schedule specified in the Special Conditions of Contract (deviations in payment schedule shall not be accepted), 8) Registration with Income & Sales Tax Departments and proof of an Active Taxpayer of both kinds of taxes, 9) Valid registration with Pakistan Engineering Council in relevant PEC Code i.e. ME01 [in case of expired PEC Certificate, the participating firm must provide documentary evidence on account of renewal process], and 10) Affidavit on judicial paper of at least Pak. Rs. 100/- as per the formats, given in the bidding document, about (a) no blacklisting/debarment of the bidder, (b) no conflict of interest, and (c) surety to comply with bid validity period despite the market inflation and foreign currency exchange rates risks.		
Qualification:	1) Submission of copies of Audited Balance Sheet for last three (03) years including profit & loss account & auditors notes, to ascertain the financial capability. The bidder must have annual financial turnover in each year amounting to Pak. Rs. 35 Million at least, 2) Successful completion of at-least three (03) contracts having nature, and complexity similar to the scope of requirements described under the Bidding Document, during last seven (07) years as defined at BDS Sr. No. 10 Clause 11.1 (h), 3) Compliance with the technical qualification parameters given in Section-V: Schedule of Requirements & Technical Specifications, 4) Manufacturer authorization or OEM's Partnership/ Dealership Certificate, as per the		

	format provided in the bidding document (Form 6), 5) Warranty Coverage Details/ Certificate, and 6) Complete Turnkey Solution meeting 100% technical requirements, provided in Section-V: Schedule of Requirements, Technical Specifications & BoQs , and 7) Documentary evidence establishing that the bidder has successfully completed at-least three (03) contracts having nature, and complexity similar to the scope of requirements described under the Bidding Document during last seven (07) years , each (contract) having financial worth of Pak. Rs. 35 Million . Documentary evidence includes copy of contract/ purchase order, certificate from client for successful completion of contract, etc. to establish their required experience.		
Economic:	Most Advantageous Bidder [Least Cost Based Selection (LCBS)]		
Successful Bidder(s):	Name	City	Contract Cost (Pak. Rs.)
(i)	M/s Iceberg Industries	Karachi	34,175,792
Unsuccessful Bidder(s):	Name	Reason(s)	
(i)	M/s Eurocon Air Conditioning (Pvt) Ltd	The bid has been found responsive and eligible, however, disqualified due to non-compliance of following clauses of Section-III of bidding document: i. Clause 13.3(b)B(iii), and ii. Clause 13.3(b)B(vi). Above clauses pertain to technical requirements of a complete turnkey VRF Solution. The proposed solution offered an Energy Efficiency Ratio (EER) below the stipulated threshold of 4.0, thereby failing to meet the mandatory efficiency standard.	
(ii)	M/s COLTS Engineering LLP	The bid has been found non-responsive/ in-eligible due to non-compliance of following clauses of Section-III of bidding document: i. Clause 13.3(b)B(ii), ii. Clause 13.3(b)B(iii), and iii. Clause 13.3(b)B(vi). Clause 13.3(b)B(iii) and Clause 13.3(b)B(iv) pertain to technical requirements of a complete turnkey VRF Solution. The proposed solution offered an Energy Efficiency Ratio (EER) below the stipulated threshold of 4.0, thereby failing to meet the mandatory efficiency standard.	
(iii)	M/s Dynamic Equipment & Controls (Pvt) Ltd	The bid has been found non-responsive/ in-eligible due to non-compliance of following clauses of Section-III of bidding document: i. Clause 13.3(b)A(i), ii. Clause 13.3(b)A(ii), iii. Clause 13.3(b)A(vi), iv. Clause 13.3(b)A(vii), v. Clause 13.3(b)A(viii), vi. Clause 13.3(b)A(x), vii. Clause 13.3(b)A(xi), viii. Clause 11.1(h)(iii), ix. Clause 13.3(b)B(ii), x. Clause 13.3(b)B(iii) [warranty requirement] and xi. Clause 13.3(b)B(iv).	
(iv)	M/s AS Soft Layer Technologies (Pvt) Ltd	The bid has been found non-responsive/ in-eligible due to non-compliance of following clauses of Section-III of bidding document: i. Clause 13.3(b)A(x), ii. Clause 13.3(b)B(iv), and iii. Clause 13.3(b)B(vi) [non-submission of VRF Design and Proposal regarding Outdoor Units].	
(v)	M/s Haier Pakistan (Pvt) Ltd	The bid has been found non-responsive/ in-eligible due to non-compliance of following clauses of Section-III of bidding document: i. Clause 13.3(b)A(ii), ii. Clause 13.3(b)A(vi), iii. Clause 13.3(b)A(vii), iv. Clause 13.3(b)A(viii),	

		v. Clause 13.3(b)B(ii), vi. Clause 13.3(b)B(iii), and vii. Clause 13.3(b)B(iv). Clause 13.3(b)B(iii) and Clause 13.3(b)B(iv) pertain to technical requirements of a complete turnkey VRF Solution. The proposed solution offered an Energy Efficiency Ratio (EER) below the stipulated threshold of 4.0, thereby failing to meet the mandatory efficiency standard.		
Standstill Period	Days:	15	Date of Expiry:	11-10-2026

Prepared By:



(Shafqat Ali)

(Assistant Director, Purchase)

Checked & Confirmed By:



(Adeel Ayub)

(Deputy Director, Purchase)